New prices effective Jan 01, 2025, in Microsoft SPLA.

Microsoft has announced a price increase on their on-premises software licenses for all commercial licensing programs, including the Microsoft Services Provider License Agreement (SPLA). This increase is effective January 1, 2025.

Below is the complete list of percentage price changes in SPLA. Actual prices may vary due to FX adjustments based on location and currency.

Product	Price Increases
Windows Server Active Directory Rights Management Services (SAL)	**+10%**
Windows Server Datacentre	**+10%**
Windows Server Standard	**+10%**
System Centre	**+10%**
Core Infrastructure Server (CIS) Suite	**+10%**
Office Suites and Multi Language Pack	**+10%**
Dynamics 365 (i.e., Customer Service, Sales) except Team Members	**+11%**
Dynamics 365 Team Members	**No change**
Dynamics GP, Dynamics NAV, Dynamics SL	**+11%**
Dynamics AX	**+17%**

FAQ

1. **Will Remote Desktop Services (RDS) SAL prices increase in 2025?**

   No, there will not be a percentage price increase for RDS SAL in 2025; however, actual prices may change due to FX adjustments based on location and currency.

2. **Why are Dynamics prices increasing?**

   Microsoft has kept SPLA pricing consistent for 5+ years for its Dynamics offerings. Considering this, Microsoft is increasing the SPLA prices of Dynamics offerings as detailed above.

3. **How does Crayon help the SPLA partners?**
   Crayon has always been channel-first, partner-first. As the fourth largest SPLA reseller in the world, we are firmly committed to continuing to support our SPLA hosting community. We have resident product, technical and licensing experts in each region working closely with our partners as an extension of their team daily. Here are two immediate opportunities/services that you can leverage:

   - **SPLA Health Check Assessment:** Microsoft is back on the audit wagon, again! Crayon's Health Check assessment using Octopus Cloud, certified by KPMG, aims to identify gaps in your processes and tools. It's an opportunity to proactively validate your compliance before Microsoft knocks on your door. Our goal? To minimise your business risks and ensure you're not missing customer revenue opportunities. Please speak to your Crayon Account Manager for more details!

- **Azure Arc:** Licensing Windows Server and SQL Server through Azure Arc enables private and hybrid cloud hosters to achieve unified management, flexible licensing, enhanced security, and seamless integration of on-premises and cloud resources, optimising cost and performance while ensuring compliance. Crayon's dedicated Azure experts help partners to understand better the mechanics and commercial benefits of using Azure Arc.

- **Cloud Assessment:** Do you have cloud-ready workloads? Would they be better off running in Azure in the long term than in your private cloud, which can better service the more critical workloads of your managed customers? Use Crayon's cloud assessment to validate the cloud of choice for your customers.

4. **What new product versions will be released by Microsoft?**
   Windows Server 2025, System Centre 2025 and Office LTSC 2024 will be available in all commercial licensing programs, including Microsoft SPLA.

   Windows Server 2025 offers key benefits for private and hybrid cloud hosters, including Enhanced Security, Hybrid Cloud Capabilities (improved SDN, easier onboarding to Azure Arc), and streamlined management by integrating with hybrid environments.

   System Centre 2025 offers powerful features, including infrastructure modernisation, AI-driven automation, security enhancements, and support for heterogeneous environments. These make it a robust solution for managing complex IT infrastructures in private and hybrid cloud settings.

   See the relevant links below:

   - What's new in Windows Server 2025
   - Windows Server 2025 on Evaluation Centre
   - Windows Server Summit 2025 preview video on demand
   - Gain enhanced security and performance with Windows Server 2025—now in preview
   - Announcement: System Centre 2025 is here
   - System Centre 2025 Preview Video from Windows Server Summit
   - Upcoming preview of Microsoft Office LTSC 2024
   - Commercial preview of Microsoft Office LTSC 2024 is now available